

INVESTOR FORUM II

Terms for Our Current Capital Raise - Convertible Note

Company Information:

Name: Brian Morin
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Company: Soteria Battery Innovation Group
Mentor: John Raymond

Overall # of Outstanding Shares: 10,656,705

Current Cap Table (fully diluted):

Founders and Management: 48.6%

Investors in previous rounds: 32.2%

Total: 80.80%

Total Target Raise:

Principal: \$5 million

Annual Interest Rate: 0

Disposition of Interest at Conversion: NA

Conversion Discount: 20%

Conversion Cap: \$48 million

Other Type of Raise: SAFE Note

Minimum Investment / Note Amount: \$25,000

Anticipated Next Round:

Security Series B Preferred

Liquidation Preference Partial participation

Target Raise 20,000,000

Anticipated Timing of Next Round: 2022

USD		2022	2023	2024	2025	2026
INCOME STATEMENT SUMMARY	REVENUE	1,463,651	4,948,343	9,933,737	85,504,929	156,365,235
	Direct Costs	(214,370)	(740,315)	(1,565,950)	(14,730,123)	(27,124,950)
	Gross Margin	1,249,281	4,208,029	8,367,787	70,774,806	129,240,285
	Operating Expenses	(6,647,396)	(15,904,005)	(22,046,243)	(27,943,112)	(35,297,772)
	Operating Income (Loss)	(5,398,115)	(11,695,976)	(13,678,456)	42,831,693	93,942,513
	Other Income - interest expense	(6,018)	(5,178)	(4,326)	(4,058)	(3,951)
	Income Taxes	-	-	-	(10,046,796)	(20,780,090)
	NET INCOME (Loss)	(5,404,133)	(11,701,154)	(13,682,783)	32,780,839	73,158,472
	EBITDA (Loss)	(4,997,398)	(6,681,727)	(8,664,207)	47,845,942	98,956,762
	%					
BALANCE SHEET SUMMARY	Current Assets	36,312,777	26,734,817	18,195,844	66,195,513	159,730,721
	Fixed Assets, Net	41,737,845	39,723,596	34,709,347	29,695,098	24,680,849
	Total Other Assets	-	-	-	-	-
	ASSETS	78,050,622	66,458,414	52,905,192	95,890,611	184,411,570
	Current Liabilities	1,062,898	(220,434)	(1,902,425)	8,305,685	23,671,810
	Long-Term Liabilities	223,189	211,216	202,376	198,846	195,208
	Equity	76,764,536	66,467,632	54,605,241	87,386,080	160,544,552
LIABILITIES AND EQUITY	78,050,622	66,458,414	52,905,192	95,890,611	184,411,570	
CASH FLOW SUMMARY	Cash From (For) Operating Activities	(4,908,319)	(6,572,237)	(8,537,424)	47,994,865	93,529,471
	Cash From (For) Investing Activities	(42,000,000)	(3,000,000)			
	Cash From (For) Financing Activities	77,788,867	(11,972)	(8,840)	(3,530)	(3,638)
	Net Increase (Decrease) In Cash	30,880,549	(9,584,209)	(8,546,265)	47,991,335	93,525,833
	CASH AND CASH EQUIVALENTS - END	36,303,402	26,719,192	18,172,928	66,164,263	159,690,096