

INVESTOR FORUM

Terms for Our Current Capital Raise - Equity

Company Information:

Name: Jonathan Josephson
Email: jjosephson@quantuminterface.com
Company: Quantum Interface, LLC
Mentor: Ed Pearce

Overall:

Total Outstanding Shares: 3,120,000
Selling in this raise: 624,025
Price/Share: 12.82

Valuation:

Pre-Money Valuation: \$40M
Raising: \$6M - \$8M
Post-Money Valuation: \$46M- \$48M

Description of Security:

Type of Security Shares/Equity (Flexible terms available))

Liquidation Preference: Triggering event (M&A, Sale, etc.)

Minimum Investment: \$500k

Ownership Post-Raise (fully diluted):

Founders and Management: 26.04
Investors in previous rounds: 57.29
Investors in this round: 16.67
Total: 100%

2020	2021	2022	2023	2024
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PRO-FORMA P&L (\$)					
Revenues	1,194,395	509,145	2,987,655	5,366,114	9,071,763
CoGS	498,360	506,766	730,971	1,236,056	1,443,546
% of revenues	42%	100%	24%	23%	16%
Gross Profit	696,035	2,379	2,256,684	4,130,058	7,628,217
% of revenues	58%	0%	76%	77%	84%
Operating Costs					
R&D	477,758	462,545	559,585	1,576,788	3,161,432
% of revenues	40%	91%	19%	29%	35%
S&M	71,664	28,800	108,148	336,912	847,704
% of revenues	6%	6%	4%	6%	9%
G&A	94,678	64,700	228,046	432,072	632,072
% of revenues	8%	13%	8%	8%	7%
Total Operating Costs	644,099	556,045	895,779	2,345,772	4,641,208
% of revenues	54%	109%	30%	44%	51%
EBIT	51,936	-553,666	1,360,905	1,784,286	2,987,009